

### How Top Teams Reduce False Positives in Hiring by 60%

A false-positive diagnostic toolkit and interview rubric system to help you eliminate interview bias and address broken hiring signals.



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## What Today's ATSs Miss and Why It Matters

Today's hiring engines are built for speed.

Applicant Tracking Systems (ATS) help growing teams manage volumes, automate resume filtering, and move faster. But what happens when speed overshadows substance?

Most ATS platforms are designed to filter resumes, not evaluate potential. Their algorithms prioritize familiar job titles, linear career paths, and predictable tenures, often overlooking the very qualities that signal long-term success.

It's not limited to missed potential. It's about high-velocity processes introducing systemic blind spots.

That's where the false-positive problem begins.

Smarter hiring begins when organizations replace outdated filters with forward-looking signals that identify real potential, not just paper-perfect profiles.



### The Filters That Shape the Talent Funnel

#### Here's how most modern hiring pipelines are built:

- Applicant Tracking Systems (ATS) sort resumes by keywords and job titles.
- Interviewers often rely on gut feelings, while hiring systems rely on automation; together, they amplify bias and reduce accuracy.

Both are designed for speed, not accuracy.

#### In fact, here's what happens when we trust the tech too much:

- A US tech company's ATS <u>auto-rejected every applicant</u>, including the outgoing HR lead, who was instantly filtered out when he reapplied for his own job, exposing a system flaw that led to the firing of the entire HR team
- ChatGPT-based hiring tests revealed <u>consistent bias</u> in simulated resume ranking, with Asian female names being selected twice as often as those of Black males.
- Brookings Institute research confirmed that many <u>ATS platforms prefer white associated</u> names over equally qualified Black or Hispanic ones.

In short, the current system not only misses great candidates, but it also chooses the familiar over the capable.



### The Hidden Cost of a Surface-Level Match

False positives remain one of the most overlooked challenges in talent acquisition. These are candidates who appear ideal on paper, with polished resumes, solid references, and strong interview skills, but underdeliver once they are on the job.

When recruitment strategies rely on surface-level proxies such as keywords or credentials, they fail to capture critical indicators like adaptability, learning agility, and contextual strengths. That leads to false positives entering the workforce undetected and quietly undermining team performance and operational momentum.

They check the boxes, ace the interviews, and get the offer.

#### But once on the job:

Struggle to adapt in fastchanging environments Show limited ownership or accountability

Require constant management intervention

#### Multiply that across a few hires each quarter, and the pattern becomes costly:





Timelines



Attrition quietly spikes

As a result, your time-to-hire looks great on paper, but your retention rate? Not so much.

# The Case For Multi-Signal Scoring

High-performing teams are evolving their approach to talent evaluation, moving beyond keyword matching to more intelligent, multi-signal scoring. This shift helps reduce false positives and uncovers candidates with long-term potential, not just polished profiles.

Leading organizations are ditching keyword-matching for multi-signal scoring systems, which evaluate candidates like investors evaluate startups, on both pedigree and potential.



#### Here's what multi-signal scoring tracks:



Career progression velocity









At SPECTRAFORCE, Arya AI, our proprietary talent intelligence engine, plugs into your ATS to analyze 300+ behavioral and contextual signals, from career progression and adaptability to retention patterns and candidate intent. It's a multi-signal scoring system designed to surface both pedigree and potential.

# How to Build a Bias-Resistant Hiring Foundation

Most teams wait to run audits until problems surface. But identifying bias after a misfire is costly and avoidable. A more proactive approach helps teams make better hiring decisions before issues arise.

That starts with smarter system design.

### The following foundational practices create more equitable, reliable hiring systems:

#### **Inclusive Design**

Involve HR and DEI experts from the outset when developing or configuring AI hiring tools. Their insights can help anticipate and correct potential bias points.

#### **Empower Human Intervention**

Equip recruiters with the training and authority to question or override Al-driven outcomes when red flags appear.

#### **Regular Audits**

Conduct periodic reviews of AI assessment scores and decision patterns to detect anomalies and ensure consistency with fairness goals.

#### **Continuous Feedback Loops**

Gather input from both hiring teams and candidates to refine AI and hiring practices iteratively.



#### Once these practices are in place, organizations can implement the diagnostic toolkit outlined in this guide:

False-Positive Diagnostic Toolkit					
Diagnostic Area	What to Check	How to Measure	Owner	Frequency	
Inclusive Design	Were HR/DEI involved in building filters, not just reviewing output?	Stakeholder checklist, inclusive language in JDs	HRBP, DEI Officer	Per implementation	
Regular Audits	Are rejection reasons tracked and analyzed for trends?	Quarterly 'bias scorecards' across demographic groups	TA Ops, Analytics Lead	Quarterly	
Human Intervention Triggers	Are there flags where AI scores get second-reviewed by a human?	% of decisions overridden, feedback from recruiters	Recruiting Manager	Real-time	
Feedback Loops	Are hires/rejections tracked for actual performance vs. predicted score?	Surveys, 30-60-90 day check-ins, hiring manager NPS	People Ops	Monthly	
What to Check Where false positives	How to Measure hide Scoreboards, rejectiaudits, behavioral fla		le (TA Mor	quency nthly/quarterly reviews atch blind spots	

#### Smarter Safeguards, Built In

Arya Al helps reduce hidden bias before it creeps in.

- Blind resume masking to hide identity cues in early reviews
- Override triggers to flag and revisit borderline AI calls
- DEI filters to expand reach to underrepresented talent

# Why Interviews Break What Sourcing Fixes

Implementing better sourcing logic and human-led AI screening is only half the battle. While these interventions significantly improve the quality of candidates entering the funnel, many organizations see progress stall at the interview stage.

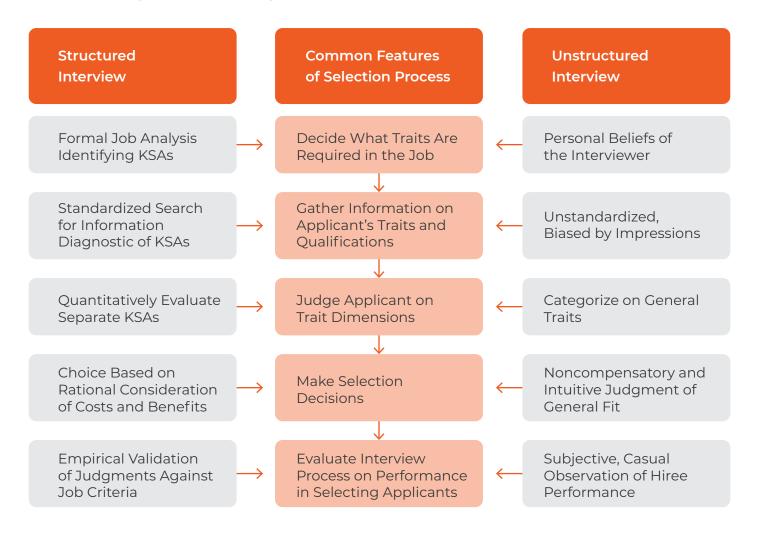
Unstructured interviews don't just miss top talent. They erode consistency and expose teams to repeatable hiring mistakes.

In the absence of consistent frameworks, interviewers default to instinct, personal rapport, and familiarity, none of which reliably predict on-the-job performance.



Here's how structured and unstructured interviews differ when it comes to making reliable, bias-resistant hiring decisions:

#### Structured vs. Unstructured: The Interview Breakdown



# How to Fix Your Rubric (Without Rebuilding Everything)

One of the most common misconceptions in interview improvement is assuming it requires a complete system overhaul. This misconception often delays necessary change and reinforces inconsistency at one of the most critical stages of hiring.

In reality, progress begins with small, targeted steps. By embedding a clear rubric, organizations can reduce bias, improve predictability, and make more confident hiring decisions.

### Here's how high-performing teams bring consistency and fairness into interviews without reinventing the wheel:

#### A. Define Clear Competencies

Categorize competencies into technical skills, behavioral traits, and role-specific attributes. This ensures a holistic approach to assessing each candidate based on all relevant aspects of the job.

#### **B. Standardize Questions**

Ensure that all candidates are asked the same core questions to maintain consistency. This minimizes bias and allows for more objective comparisons across candidates.

#### C. Add Behavioral Anchors

For each competency, define what "great," "meh," and "nope" answers look like. This helps interviewers clearly identify and differentiate performance levels during the interview.

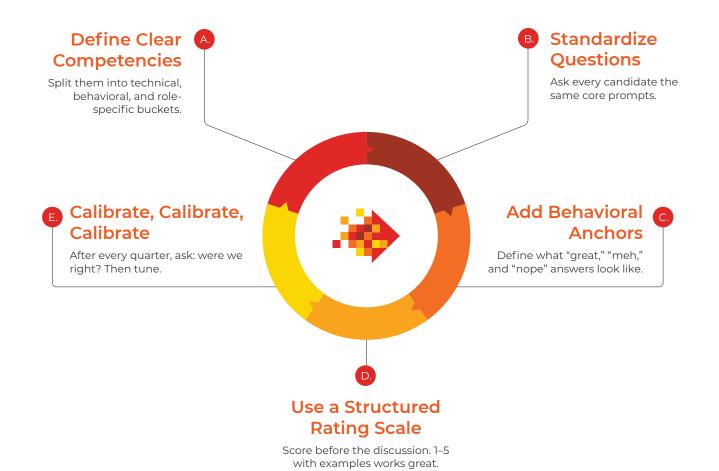
#### D. Use a Structured Rating Scale

Implement a standardized 1-5 scale to rate candidates' responses. This gives interviewers a consistent and transparent framework to assess each candidate fairly.

#### E. Calibrate, Calibrate

After every quarter, review past hiring decisions and interview outcomes. Use this feedback to fine-tune the rubric and improve future interview consistency and accuracy.

#### Fix Your Interview Rubric In 5 Easy Steps





# ATS + Interview Rubric: The Impact of Getting Both Right

Fine-tuning your ATS and interview rubric doesn't just streamline operations; it also enhances the overall hiring process. It sharpens decision quality, elevates candidate fit, and accelerates time-to-value across the funnel.

Here's a breakdown of the impact you can expect from optimizing both parts of your process.

Impact of Optimizing Your ATS				
Metric	Expected Outcome			
Recruiter Productivity	Up to 80% improvement			
Candidate Quality	Up to 70% improvement			
Time to Submit	Up to 50% reduction			
Recruiting Costs	Up to 50% decrease			

Impact of Optimizing Your Rubric				
Metric	Expected Outcome			
Hiring Accuracy	2x improvement in predictive accuracy (Sackett)			
Bias Reduction	Significant drop in hiring bias (Campion, 1997)			
Interview Consistency	Improved consistency across teams, leading to more objective decision- making			
Candidate Experience	Enhanced transparency and fairness for candidates			

SPECTRAFORCE's Arya AI combines the best of both worlds: it augments your ATS with behavioral scoring and DEI-aware signals, then carries that intelligence forward into structured, rubric-driven interviews. This continuity results in fewer false positives, tighter alignment between screening and selection, and measurable improvements in both hiring efficiency and candidate quality.



## Why We Built a New Model for Hiring Intelligence

Too many hiring tools focus on processing applications. Too few focus on understanding candidates.

That's why SPECTRAFORCE built Arya: not to replace your existing tech stack but to enhance it with precision, context, and foresight.

### Arya plugs into your ATS and does what parsing engines can't. Here is what sets it apart:

**Deep Integration:** Connects seamlessly with 60+ ATS and HR systems to enhance, not replace, your existing stack.

Comprehensive Signal Analysis: Evaluates 300+ behavioral and contextual signals across education, experience, culture fit, tenure, and more.

**Dual Scoring Logic:** Scores each candidate for both role fit and likelihood to accept, improving quality and reducing dropouts.

**Diversity Focus:** Surfaces underrepresented talent using DEI-aware filters and blind resume masking to reduce bias.

**Continuous Learning:** Improves with every hire using real-time recruiter feedback loops and hiring outcomes.

**Outcome-Based Pricing:** Aligns pricing with results, cutting waste on unqualified candidates.



### Old Playbooks Don't Open New Talent Doors

Most traditional ATS tools follow a checklist approach. Parse the resume, match the keywords, and proceed to the next step. It's fast but surface-level.

Arya adds the context these systems miss. It layers in behavioral signals, intent scoring, and recruiter feedback, turning your ATS into a smarter, more predictive engine.

#### Here's how the old way stacks up against the new:

Old ATS Logic	Arya + ATS Logic
Keyword-based filtering	Multi-signal, behavioral analysis
Job titles and resume parsing	Tracks progression, upskilling, and role shifts
Static filters	Adaptive scoring based on job and market context
Resume = candidate	Scores candidates on fit, intent, and engagement
Ignores passive candidates	Continuous sourcing of active and passive candidates
Bias-prone selection	DEI-focused, bias-free screening
One-dimensional shortlisting	Multi-dimensional scoring for quality
No human in the loop	Hybrid (AI + human collaboration)
Market-blind filtering	Benchmarks talent using real-time labor market insights
Opaque decision logic	Transparent, override-enabled scoring reviewers can audit
Pay per post or click model	Outcome-based pricing
Sends non-vetted candidates	Provides pre-vetted talent
Unstructured interviews	Structured interview support and rubrics

# What This Means for Hiring Teams

Arya works behind the scenes to make hiring decisions sharper, faster, and more reliable.

#### Here's what teams get:



Less screening, more signal



Better match quality



Fewer offer declines



Faster shortlists



Higher engagement



Reduced false positives

And above all? More time spent on people. Not paperwork.

# Ready to See It in Action?

Tired of resume roulette? Want to take a glimpse of what modern hiring with the combo of AI and humans in the loop looks like?



### Arya helps clients:

- Improve candidate quality by 70%
- Reduce ghosting with intent-aware scoring
- Build DEI into hiring