

# TALENT SOURCING

## Case Study



### CUSTOMER PROFILE

An Innovative, global healthcare leader committed to improving health and wellbeing around the world. Core product categories include diabetes, cancer, vaccines and hospital acute care. The organization focuses research efforts on conditions that represent some of today's most significant health challenges – cancer, HIV, HPV, hepatitis C, cardio-metabolic disease, antibiotic-resistant infection and Alzheimer's disease - and is on the front lines in the fight against emerging global pandemics, such as Ebola. They also devote extensive time and energy to increasing access to medicines and vaccines through far-reaching programs that donate and deliver their products to the people who need them.

### SOLUTION

To leverage our creative and innovative end-to-end sourcing methodologies as well as our cross-functional global teams to deliver top quality candidates, speed, and competitive pricing for this client. Our account management team took a proactive approach allowing the client to remain focused on what they do best - healthcare innovation.



### OUTCOME

Successfully placed over 60 contract workers within the scientific category and continued on to support all categories - including IT, Clinical, Engineering, Professional, Administrative, and Industrial. Spectraforce has been engaged as their sole supplier of Production Technicians for NC facilities and continues to provide industry-leading fill rate - 35%, response time, availability and cost to the client. Since becoming a supplier in 2007, our efforts in talent sourcing for this organization have increased by more than 300%.

